

Carlos Alberto Sandoval Mendo

MBA Class 2015 - Ross School of Business - University of Michigan

B.S. Mechanical Engineer – ITCM Mexico.

Fluent Spanish, English

Profile

Mexican executive with a large career in the automation and robotics business, leading companies who supplies production systems and related services in the manufacturing industry. Knowledgeable in general management and strong leadership to drive business to improve results in the short and long term.

During 16 years of experience, I have managed multidisciplinary teams involving sales, finance, HR, legal, engineering, project management, manufacturing, and field service.

Skills

Leadership

General Management

Self-drive

Coaching

Execution

Automation and Robotics

Automotive Industry Standards

Work Experience

CEO

Gersa Monterrey S.A. de C.V.

Over 200 employees

June 2015 – Today Santa Catarina, México

General management, involving legal, supply chain, financial, operations and customer relations.

Strategy and development of the GGM's Business Model, this includes the "Modelo de Gestion Integral Gersa" which establish the organization identity.

Promote the implementation of the Engineering Management Program, Critical Chain, and visual project management to reduce complexity and improve throughput.

Increase sales 80% in 2016. Spin off the business units into legal entities 2017.

General Manager

Gersa USA LLC

6 employees

June 2013 – May 2015 Troy, MI, USA

Setup legally the operation, sales and service management for the USA operation.

Operations Manager

Gersa Monterrey S.A. de C.V.

Over 200 employees

November 2011 – May 2013 Santa Catarina, México

Lead the reorganization into business units. Managing services (time and materials) and projects (SOW) jobs, including engineering requirements. Provide resources to meet the extent of the scope and performance.

Lead Controls Engineer

Gersa Monterrey S.A. de C.V.

Over 200 employees

January 2005 – April 2011 (+6 years)

Leading several jobs supporting organizations like ABB, GM, COMAU and VALIANT during the deploying of several projects in Mexico.

Owner

Robotica y Automatización de Máquinas S.A. de C.V.

October 2002 – December 2004 (+2 years) Monterrey, México

Controls Project Engineer

Nemak

Over 10,000 employees; Automotive Industry

March 2002 – September 2002 (7 months) García, N.L., México

PLC Programmer - Project Lead

Industrial Pro Control S.A. de C.V.

August 1999 – February 2002 (2 years and 7 Months)

Maintenance Supervisor

Lucent Technologies S.A. de C.V.

October 1998 – July 1999 (8 Months)