

Your production process hangs by a thread...



... just how reliable is your system integrator?



Your production process hangs by a thread...

- ... that one network connection that just isn't quite good**
- ... that one technical specialist, who's on a holiday just now**
- ... that specific part that you can't get delivered any more**
- ... that supplier that went out of business**
- ... that PLC program that has no back-up copy**
- ... that 24/7 service that you can't get in touch with**

... just how reliable is your system integrator?



Your project's success depends on...

- ... proper risk management
- ... an accurate cost monitoring
- ... the available technological know how
- ... the availability of technical specialists
- ... people that think along
- ... correct documentation

... just how reliable is your system integrator?



Your system integrator is ...

- ... financial healthy
- ... well organised
- ... technically qualified
- ... reliable in every aspect
- ... a partner in production automation
- ... a company with vision for the future

... CSIA certified!



FAQ

Who is CSIA?

Originally a North American organization, founded in 1994, with the aim to promote the field of 'System Integration' and bring it to a higher level.

Why yet another quality mark?

Since 2001, companies can become certified. A few years ago, this quality mark was introduced in the Netherlands by FEDA, also to promote the field in the Netherlands 'System Integration' and bring it to a higher level.

What does it add, compared to other quality labels?

The quality criteria are specifically tailored to the system integrators business, this in contrast to e.g. an ISO9001 quality system. The quality criteria are also objective, defined by an umbrella organization rather than the company itself.



Whereupon is a certified company assessed?

Certification takes place by means of quality criteria that are based on the CSIA's best practices manual. The System Integrator will be assessed on:

1. General Management
2. Human Resource Management
3. Marketing, Business Development and Sales Management
4. Financial Management
5. Project Management
6. System Development Lifecycle
7. Supporting activities
8. Quality Management

How do you benefit?

The CSIA label stands for reliability, quality and guarantee

... is your System integrator CSIA certified?

